

LIMITED EDITION

West Africa Procurement, SupplyChain, Transport & Logistics Convention 2017

"Unlocking West Africa's Supply Chains through collaboration, innovation and standardization"

26 - 27 July 2017 | Ghana Academy Of Arts & Sciences | GHANA



Welcome to the New Supply Chain! It's a place without walls where material and information flow organically, customers are demanding and leaders never settle. Moreover, the New Supply Chain goes fast . . . and with very high precision. It's not for everybody. This is the conference that will teach you to drive it.

This remarkable supply chain management program in front of you contains the best of the best conference to prepare you to thrive in global uncertain markets. The content has been selected by a cross-functional committee of local and leading West Africa institutions who fully support and look forward to driving this Convention forward.

Join us for the Limited Edition West Africa Procurement, Supply Chain, Transport & Logistics Convention on the 26th - 27th July 2017 at the **Ghana Academy Of Arts & Sciences, Ghana** for a 2 days of conversation, debate and information session in the business hub of West Africa.

an event from

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The Chartered
Institute of Logistics
and Transport



**CHARTERED INSTITUTE OF
SUPPLY CHAIN MANAGEMENT
(GHANA)**

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Send Registration to
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Welcome

TSCapital (PTY) LTD are pleased to present **LIMITED EDITION WEST AFRICA PROCUREMENT, SUPPLY CHAIN, TRANSPORT & LOGISTICS CONVENTION 2017**. Join us at the **Ghana Academy Of Arts & Sciences** for two days of supply management and logistics professional development, training and networking.

Known to many simply as "The Leading Supply Chain Event," this Conference continually sets the bar for supply chain events around West Africa. This event convenes leading, cross-sector educational content, where the profession's best and brightest converge every year. Presenters are successful practitioners, experts in the field, sharing what works, who's best-in-class and the tools you need to implement significant improvements within your own organization. Join us and see what all the buzz is about.

Learning Sessions

These 10 Sessions will help you focus on your development:

Track 1: Emerging Practitioners

Track 2: Supply Chain Management Fueling Growth

Track 3: Global Supply Chain

Track 4: Career Development

Track 5: Talent Management

Track 6: Business Acumen in Supply Chain

Track 7: Logistics

Track 8: Global Economic Indicators

Track 9: Big Data, Analytics

Track 10: Best Practices in Indirect Spend

For a macro view of supply management, customize your selections to cover all of its components, and return to your organization with a strong foundation for success.

Take this opportunity to reinforce your skills, follow trends and hear the buzz on supply management. Attend the 2017 Convention and find out why this is the place to be if you're a supply management and logistics professional.

2017 SPEAKERS



Hon. Cecilia Abena Dapaah
Minister of Aviation Ghana



Mr Ebo Hammond
President of CILT Ghana



Mr Richard O. Okrah
President of Chartered
Institute of Supply Chain
Management Ghana



Mr Frank Arden Adaseh
Council Member of
CISCM & Country
Manager of Ghana
Tenders



Mr Simon Annan
Vice Chair CIPS &
Head of Strategic
Sourcing at Heritage
Bank Ltd Ghana



Mr. Kwabena Ofori Appiah
President of Ghana Institute
of Freight Forwarders



Mr Theophilus Otchere
Regional Head of
Supply Chain
Management - West
Africa at Gold Fields



Mr Eric Kwasi Acjei
Founding Partner &
President of Aviation
Experts Ghana



Mr Eric Ekow Ghansah
Regional Sourcing
Lead-Africa, Infosys
BPO Ltd & Lecturer at
GIMPA & Coventry
University (GTUC),
Ghana



Mr Collins Agyemang
Sarpong
President of Ghana
Institute of Procurement
and Supply (GIPS)

West Africa Procurement, SupplyChain, Transport & Logistics Convention 2017

CONFERENCE HIGHLIGHTS

This is a conference at which West African suppliers will be able to learn about corporate policies, operations, and projects as well as procurement policies and procedures from senior procurement executives. This is a definitive procurement and supply chain event which has a core focus intact - a determination to deliver development and learning in private and public procurement and supply chain management in West Africa.

By joining this event you will have:

- Opportunities to gain fresh insight into hot procurement and supply management topics
- Guidance from expert speakers, procurement professionals and business leaders
- A chance to raise your profile and develop new contacts during networking events
- Meetings with international suppliers and discovery of innovative products and services
- Mining company procurement presentations

Topics of Discussion During the 2 Days

- The role of procurement in achieving national goals, provincial objectives and Supply Chain Management reform
- How procurement is driving real worth to the bottom line, and value to the top line
- The next level of supplier development and taking collaboration across industry sectors
- Why the practice of incubating suppliers will only succeed with a collaborative model
- Placing a magnifying glass on you and your supplier. How do you ensure better efficiency in the supply chain through this relationship?
- To centralise or decentralise Procurement operations? Choosing the best strategy for your business
- The state of supply chain structures in governments. Critically reviewing the business models for 2017 and beyond
- The future of government. Looking at why the public sector world-wide must adjust to the new reality of 'doing more for less'
- Designing dynamic supply chains for volatile market conditions
- China's changing role in global end-to-end supply chain solutions
- Empowerment of the procurement profession through process ownership
- Procurement maturity mapping: a tool for identifying and prioritising supply chain improvements
- Balancing demand & supply: getting much, much more out of your current and future ERP technology
- Ethics and Leadership - what does a supply chain leader look like?
- Balancing Transformation, compliance and service delivery
- Supply Chain Financing
- Procurement transformation
- Strategic sourcing for procurement

SHOWCASE YOUR EXPERTISE

Transportation, Supply Chain professionals and investors will be combining knowledge and forces from **26th - 27th July 2017** at the **West Africa Procurement, Supply Chain, Transport and Logistics Convention 2017** the meeting place for businesses, suppliers and industry professionals active in sub-Saharan Africa.

Development and investment opportunities in sub-Saharan Africa's transport systems are the focus of WAPSCTLC 2017. Transport systems are the arteries of sub-Saharan economies and this convention unites all sectors of the industry at one event. Transportation infrastructure is the link on which countries continue to build growth.

FORGING AHEAD

An integrated and efficient transport infrastructure is crucial for future growth in the sub-Saharan region. The region runs on this and it is essential that the sector continues to develop and become more efficient.

ULTIMATE INDUSTRY MEETING POINT

The entire transport infrastructure value chain has the opportunity to participate at this year's convention as exhibitors: public sector bodies, transport authorities and parastatals, contractors, engineering agencies, research & knowledge institutes, industry associations and suppliers of infrastructure products and services

PROFESSIONAL CONFERENCE PROGRAMME

An additional incentive to participate is the extensive knowledge programme co-located alongside the exhibition. The programme is being developed in consultation with authorities and industry role players to ensure content matches market needs. The key characteristic of the conference is to provide relevant information for industry sub-sectors with an emphasis on practical implementation and practicality within the sub-Saharan context.

TOP 10 REASONS TO EXHIBIT IN 2017

- 1 Your gateway to the West Africa and Sub-Saharan market place
- 2 Touch base with your target market and share your latest products and services
- 3 Access high-level decision makers
- 4 Generate new sales opportunities within West Africa and sub-Saharan Africa
- 5 Keep your team updated on the latest developments
- 6 Closely monitor market demand and developments
- 7 Benefit from personal contact with decision makers
- 8 Conduct market research and analysis
- 9 Showcase professional development opportunities within your business and recruit tomorrow's leaders today
- 10 Enhance your corporate reputation and brand image.



West Africa Procurement, SupplyChain, Transport & Logistics Convention 2017

WHY ATTEND?

// Attend the West Africa Procurement, SupplyChain, Transport & Logistics Convention 2017 to benefit from our exciting networking opportunities, professional executive presentations and focused classes.

Efficient Supply chain and logistics management are a driver of West Africa's sustainability, growth and development. Efficient management of resources, collaboration, proper procurement procedures and risk management are key factors that are needed to create a standard supply chain in West Africa. Even though there may be some economic challenges within the Country, the region is rich with opportunities, which managed effectively can sustain the growth and development of the economy.

Local and International supply chain executives cannot ignore the African market. Africa's growth, expected to average six percent by 2020, will be fueled by growing domestic demand, infrastructure development and an increase in continental trade. With endless supply chain and logistics opportunities available as Africa places itself squarely in the middle of the global value chain, now is the time to assess opportunities and risks in the local markets and exploit opportunities that avail.

// Join us on the 26th & 27th July 2017 to listen to industry led insights, pitfalls and opportunities that directly address your organization's future.

Bringing together logistics and supply chain professionals from multiple sectors, the West Africa Procurement, SupplyChain, Transport & Logistics Convention provides best practice guidance on how to implement effective supply chain strategies and improve supply chain planning and optimization in order to achieve a world class logistics network and attain procurement excellence. Papers, studies and presentations from leading academia and organizations will be presented at the convention as a platform to discuss development and risk management strategies that will create growth, jobs and furthermore a 'networked Region'. Quite simply, this is a must attend event for senior supply chain and logistics professionals.

The convention's targeted programming will ensure that you develop skills and strategy to help you do your job more effectively. The presentations are commensurate with your experience level from entry-level industry freshmen to advanced-level industry leaders. In addition visit the Exhibition to network and connect with local exhibitors and sponsors that provide specialized services.

Can you provide innovative supply chain solutions to senior level strategy makers? Consider Sponsoring/ Exhibiting in the conference to maximize your exposure and services to a targeted audience... If you can help to educate the market on how to maximise continuity, speed and cost effectiveness, with your services in mind, we can provide you with a bespoke solution that will generate leads, put you front of mind with your prospects and position you alongside your key clients. To talk through how to engage with Africa's supply chain leaders at this exclusive convention please contact:

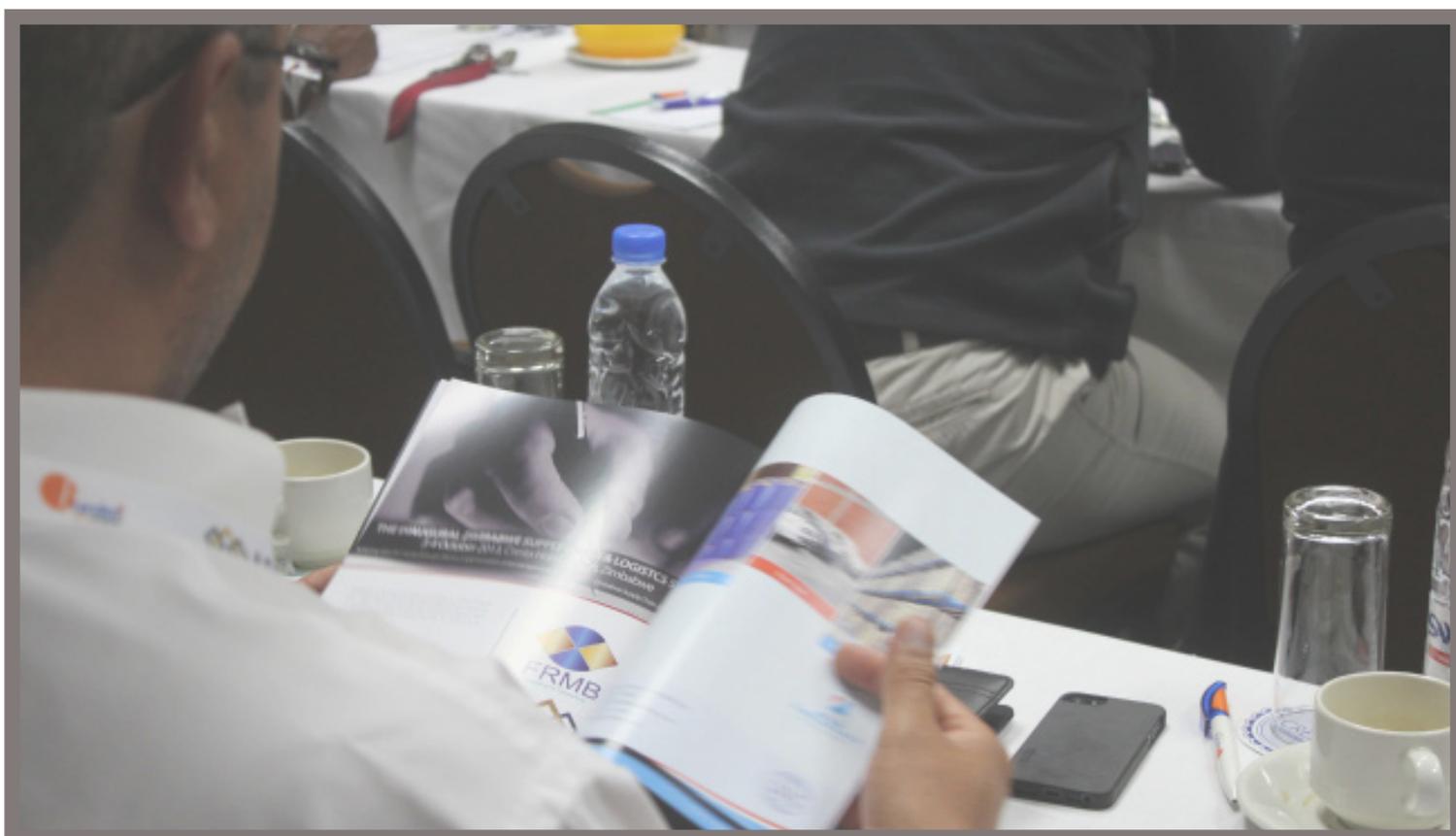
Thabani Sibanda | C: +27 78 906 5679
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West Africa Procurement, SupplyChain, Transport & Logistics Convention 2016

WHO ATTENDS?

// The West Africa Procurement, SupplyChain, Transport & Logistics Convention 2017 brings together:

- Chief Executive Officers
- Chief Procurement Officers
- Heads of Supply Chain / Procurement / Sourcing
- Commodity Managers
- Logistics Managers
- Category Managers
- General Managers
- Inventory Controllers/ Managers
- Administrators
- Sourcing Managers
- Purchasing Managers
- Contracts & Project Managers/Directors
- Operations Managers
- Supply Chain Executives
- Strategic Procurement Managers
- Government Officials/Departments
- NGO's
- Academics
- Policy Makers
- Border Control
- Import & Export Managers /Authorities/ Executives
- Freight Moving & Forwarding and Handling
- Clearing and Forwarding Agents
- Airport Authorities



West Africa Procurement **SupplyChain,** **Transport & Logistics** Convention 2017

SPONSORSHIP AND SPEAKING OPPORTUNITIES

This forum confers upon its sponsor absolute authority and quality status in the transport and supply chain industry. This forum will establish you as the pro-active industry player, and will offer you unrivalled cost-effective and dedicated marketing exposure and brand recognition among key players in the industry. This is an unrivalled platform that presents you with an opportunity to develop relationship with potential business and finance partners. Our pre-forum marketing activities include -

- Direct marketing: Forum brochures will be mailed to a targeted database
- E-mail: A comprehensive email campaign designed to promote this event
- Press coverage: In key online publications and business press
- Website: Our dedicated website is constantly updated with industry events and news
- Partnerships: The forum will be promoted through a network of strategic alliances with industry associations
- Social media: We'll use the best methods of marketing
- You: We'll liaise with your dedicated staff to ensure delivery of your marketing and sponsoring objectives

SPEAKING Speaking at one of our events is a unique opportunity to build or enhance a professional brand, further establish expertise and influence, share knowledge and insights, build confidence and learn from others. This event presents such an opportunity; and via in-depth collaboration with industry professionals we bring you a comprehensive and in-depth assessment of the West Africa Supply Chain management, with focus on existing and emerging opportunities and development in the frontier market.

Please note that priority in speaking allocation will be considered for this forum's sponsors and partners. To secure a partnership / sponsorship slot, please consult with our team. We have predesigned sponsorship packages you can choose from, however, should you require a customised package, our team will be more than happy to design one that suits your requirements

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